

**BIBEK ACHARYA**  
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## SUMMARY

Hard-working, detail-oriented individual with a positive life outlook. Extremely motivated to learn and grow. Excellent interpersonal, organizational, and communication skills. Strong drive to do self-directed research. Passion for success resonates with others. Holds a commitment to quality of work and team embracement that contributes to effective job performance

## EDUCATION

<b>M.A. in Economics.</b> University of New Mexico	<b>July 2020</b>
<b>Master of Business Administration-Business Administration</b> The University of Louisiana at Monroe - Monroe, LA	<b>May 2017</b>
<b>Bachelor of Business Administration-Business Administration</b> Kathmandu University- Nepal	<b>May 2013</b>

## PROFESSIONAL EXPERIENCE

### G6 Hospitality

**Manager on Duty**  
**September 2017-June 2018**

- Managed budgets, financial plans, expenditure by maintaining statistical and financial records to achieve sales and profit targets.
- Financial accountability for budgeting and financial management in the day-to-day management of the facility.

**The University of Louisiana at Monroe- Monroe, LA**

### Graduate Assistant

**August 2015 – May 2017**

- Assisted faculty member in conducting increased learning experience for students through flipped classroom, which resulted in more students achieving an “A” grade, a 50% grade increase from last year.
- Well versed in providing classroom instruction support to faculty members by looking at the classroom and computer lab for around 400 students and effectively tutored and helped 300 students independently or in small groups the computer literacy courses to complete the course with good grades.
- Proficiently assisted Economics Professor in “**Research of factors influencing the external cause of death in white people.**”

**Sales Intern**

- Involved in procuring and merchandising process to get a feel for how to negotiate discounts that helped in the invoicing process and supervised the junior staff to gain the experience of the disciplinary procedure.
- Provided support to social media efforts that improved the sale by 50% and analyzed marketing and sales data using SQL Queries to get easy access to customer's information from the database.

**Shree Purwanchal Lube Oil Pvt. Ltd- Kathmandu, Nepal**  
**Marketing Manager**

**September 2013 – December 2014**

- Thoroughly educated 25 dealers on price lube oil, its purpose, advantages and benefits, and how it leads to better business for dealers reducing the dealers' turnover in the organization.
- Meticulously wrote catalogs, course guides, and training brochures that helped dealers to understand the product features, which helped sales increase by 200%.
- Maintained price discipline in deal counters and solved all types of issues related to mechanics, which has improved the overall sales of the organization and reduced dealers' turnover.
- Researched on **“Prospects of Domestic Lubricants in the Nepalese market.”**

**PROJECTS**

- Analyzed the financial statements of **Disney** and projected the growth using the ROE growth model. Calculated investment hurdle rate for future investments.
- Successfully Performed Data Analysis on **Alabama Natural Gas Consumption by End-Use.**
- Imaginatively prepared a **viable business model.**
- Researched **Factors influencing ULM Undergrad business majors to enroll in ULM MBA program** using **SPSS.**
- Helped local college to build a prototype neighborhood bulletin board to spread health and hygiene awareness in **Awareness Project** in Nepal.
- Checked the level of water with Geotech ET portable water level meter for the **water project** in Nepal.
- Thesis on **“Impact of Political Action Committee on Contracts of Large Corporations”**

**TECHNICAL SKILLS**

- R
- STATA
- LATEX
- EXCEL

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## REFERENCES

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